

AUGUST 2013 VOL. II ISSUE 4 1985 Lincoln Way Suite 23 #225

PANeNEWS

White Oak PA 15131

Pennsylvania Association of Numismatists

IT'S ANA TIME!



The ANA World's Fair of Money kicks off in a couple of weeks. There are many opinions about the viability of coin shows and the waxing and waning that has occurred over the years but this summer yearly event is still the king of coin shows. It is in a great location this year that is accessible to a very large segment of the collecting

population. Airfares to Chicago are reasonable and the drive is not too long for many. Attendance record? We'll see.

PAN will have a table manned at the show by some of our board members. We are looking forward to meeting new and old

friends of PAN. We will be pushing a membership drive. A new version of our logo button will be passed out as a giveaway. This pin back is a little bit smaller at $2\frac{1}{4}$ " and a little brighter than our last $3\frac{1}{2}$ " button. Look for our 8-foot vertical banner with our logo medal featured on it. Stop by to say hello and pick up one of our buttons along with our brochure.



A 501 (c)(3) non-profit organization dedicated to promoting the hobby of coin collecting through education.

Website www.pancoins.org Email <u>pancoins@gmail.com</u> Twitter @pancoinsPAN LIKE us on facebook, link below

The PAN eNEWS is free and emailed monthly. Comment or unsubscribe: pancoins@gmail.com

New Website Launched

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DEALER NOTES: PAN contracts for the October Show can now be obtained off our new website Dealer Page <u>www.pancoins.org</u> If you have any questions or suggestions email us at <u>pancoins@gmail.com</u> write or call Bourse Chairman, Blaine Shiff.

SECURITY: Dealers that are planning to attend our fall show will be pleased to know that we will have a **security drop off** on the convention floor on Wednesday evening Oct. 23rd between 3:00 pm and 7:00 pm.

PAN Coin Show - Oct 24, 25, 26, 2013 Bourse Chairman, Blaine Shiff CYBERCOINS.net 412-531-4100 2925 West Liberty Ave. Pittsburgh, PA 15216

Like us on Facebook

https://www.facebook.com/PennsylvaniaAssociationOfNumismatists

FALL COIN SHOW BUDGET ROOM: The main area of PAN Fall Show is quickly filling up. We are suspending the "nothing priced higher than \$500 rule" and will use the additional space for the overflow of dealers that we anticipate. We would like to avoid the alternative of creating a waiting list. This area has 9 corner tables and 7 straight tables still available. The pricing will still be at the discounted rate. Check the details on our website Dealer Page.

We have had to use this space in the past and surprisingly the dealers that were in this area were quite happy with the flow of collectors that gravitated to this section of the show floor.

PAN WEBSITE - LAUNCHED and RUNNING

The new PAN website is now up and operating. Our old domain name has been reacquired and activated <u>www.pancoins.org</u> The web designers at Stafford Technologies <u>www.staffordtechnologies.net</u> did a great job for us. We have fifteen pages of information, links, forms, and flyers to accommodate everything you are looking for. One of the new highlights is an entire page dedicated to the **State Associations** within the U.S. that are similar to PAN. We would like to begin a creative collegial interaction with our fellow state associations to be able to share the successes and pitfalls of running a viable and member friendly organization. If we missed your State Association and wish to be included on the list, just email us your link at <u>pancoins@gmail.com</u> Any exclusion or over site was unintentional.



Our **Dealer Page** features everything you need for a table at our coin shows. The bourse application can be easily located, filled out online, printed and mailed in. The last and pending item on the page is a credit/debit card link as a method of payment for the bourse fee. This feature is in progress and should be available soon.

The **PANKidZone** has the schedule, kids auction and information for this very popular event. We will have the October information posted as soon as we firm up the final details for the Fall Coin Show. Please check back as the date gets closer.

www.pancoins.org

The **Coin Clubs Page** features local coin clubs throughout Pennsylvania. This is where your help and assistance is needed. We are sure to have excluded someone or have a date, time, or meeting place incorrect. The fix is simple with a correction sent to our email address <u>pancoins@gmail.com</u> We want to keep this page as accurate as possible. We did not include a page for local club shows. We may add one later but in the meantime we have a section of our PANeNEWS that features the latest show information.

The PAN Lecture Series Page is in place and we already have a number of our speakers committed to give talks on pertinent numismatic topics. PAN Clarion editor has been diligently working to make this series of lectures better than ever. There is a link to the schedule of speakers that are in place now with one last slot remaining. Please check back periodically for the latest updates.



Our numbers are growing from month to month. Special Thanks to all of you. You can help us to grow by keeping PAN in the conversation with your hobby friends. Look for our manned PAN TABLE at the ANA Chicago World's Fair of Money. We will have a free standing 8' banner with our logo medal set up. We should be easy to spot.

The new Website is up and running www.pancoins.org.

PAN membership numbers, Facebook likes, Twitter Followers, Enews subscribers, and mailing list continue to grow.

PAN GROWTH	11/25/12	2/27/13	3/27/13	5/28/13	7/28/13
FACEBOOK LIKES	182	248	263	299	434
TWITTER FOLLOWERS	396	488	529	576	627
eNEWS SUBSCRIBERS	536	574	617	720	728
PAID MEMBERSHIP					522
MAILING LIST					2,659
SHOW ATTENDANCE				1,206	

PAN FALL COIN SHOW ROOM RESERVATIONS

A SPECIAL RATE OF \$89.00 PER NIGHT HAS BEEN APPROVED Call or email Richard Cowell Director of Revenue Management directly at: 412-843-4455 or rcowell@doubletreemonroeville.com



Dealers and Show Attendees Hotel Room Special

PAN has been given a special DoubleTree by Hilton room rate of \$89.00 + tax per night for the October Coin Show. To receive this special price you must call or email DoubleTree Director of Revenue Management **Richard Cowell** directly at 412 843 4455 or

rcowell@doubletreemonroeville.com

This is the basic room price and does not include any extra charges for items or conveniences that you may order for your room.

Dealers that are traveling, remember that we will have a secure dealer drop off at your table on the show floor on Wednesday evening October 23rd from 3:00 pm until 7:00 pm.

The DoubleTree by Hilton is beside the Monroeville Convention Center and is a short walk across the parking lot. You can leave your car in the hotel lot and not have to worry about parking. This will also help us to allow for more spots for the customers attending the coin show.

PAN eGRADE This 1878 S Trade Dollar was the subject coin in the last PANeNEWS issue. There were a few opinions on this one that ranged from AU 55 to MS 62. It is a raw ungraded coin. The obverse has a slight bit of rub at the thigh area along with the left arm. This could be due to stacking and not from circulated wear. Liberty's lower jaw has a small mark or ding that unfortunately is in a critical area. The field also has some small nicks or bag marks. It does have a proof like appearance when rotating the coin that cannot be ascertained in the photograph. Another photographic drawback is not being able to examine the reeding on the edge. This coin has a dark toned edge that would lead one to conclude that it may have been dipped a while back. The natural retoning is a nice pleasing gold and blue color. It would probably not make it through a grading service as original. The fields on both sides have some very fine but evident criss crossing lines that would lead one to believe that it had a light cleaning at one time. It could have been the victim of the old carpet rubbing routine to make it shiny and better. Many a young collector got this great advice from their non-numismatic fathers when they were kids.

The reverse eagle looks good without rub or wear and is nicely struck with good detail on the head, wing tips, and talons. The fields do not have any major marks or gouges. There is still a good amount of luster. Given all of this it would be safe to conclude that a grade of "details of an AU 58" would be appropriate. So how does one determine a value? Well, It is one of the higher mintages. An

AU 50 would be about \$250 to MS 62 at about \$1,200. How does \$450 sound?



http://www.flickr.com/photos/panegrade/9025793491/lightbox/



http://www.flickr.com/photos/panegrade/9449659539/

Ancient Coin Try your skills at identifying and grading another coin. Click the link below the photo to go to Flickr to see a larger image and leave a comment or email a comment at pancoins@gmail.com Take it a step further and do an attribution on this coin. This coin type has a very interesting history. Do you know what it is? The PAN Coin Show has a good ancient and medieval coin section with some very knowledgeable and friendly dealers that would be glad to

get you started on a different numismatic path through time and history. The next eNEWS issue will reveal the answer to the posed question and an opinion on the grade of this coin along with the identity.

Coins 4 Kids at Indiana Coin Club Spring Show featured 76 kids and parents and hosted by show chairman John Busovicki with the help of Teresa Shank and her son Jacob. The kids program is an on going cooperative effort between the ICC and PAN to promote numismatics to young people. This program was held

on March 9th at the S & T Bank Arena, Indiana, PA. It focused on examples of colonial currency, national bank notes, large sized silver and gold certificates along with the three legged buffalo nickel, a gold nugget, and a billion dollar note from Yugoslavia.

The kids were asked questions by Teresa and received auction dollars for the correct answers. Jacob Shank conducted the kid's auction that featured items donated by PAN and the dealers attending the coin show. The Indiana Coin Club has included the kids program as part of the two shows that they sponsor every March and September.



The above photo shows John Busovicki at left pointing to an enthusiastic participant and Jacob Shank preparing to take over as auctioneer. The club meets the first Wednesday of each month at 7:30pm at the First Christian Church Hall, 500 Water Street, Indiana, PA 15701.



Boy Scout Merit Badge Counselor Pan is still looking for a volunteer scout coin collecting merit badge counselor that would be willing to conduct a program in conjunction with the PAN Coin Show. PAN can provide the meeting space and our board has also expressed an interest in providing the Coin Collecting Merit Badge Book free to the participating scouts. Many of the requirements to earn the badge can be completed at the coin show. If you are interested or know some one that may be, please have them contact us at pancoins@gmail.com The Boy Scouts of America require that all counselors be registered. Click the link below for an application.

<u>MERIT BADGE</u> <u>COUNSELOR</u> <u>APPLICATION -</u> <u>BOY SCOUTS OF AMERICA</u>

BOURSE FLOOR ETIQUETE: With the ANA show and the fall show circuit beginning there are a couple of things to consider. As a buyer at a dealer's table, remember to be patient if they are with another customer. It is very easy to misplace money or coins at a busy show especially if there is a distraction. It is a brief moment causing a loss of concentration that can be terrible for a dealer if something is missing. They have a lot to keep track of for an intense number of days. Lets make this show season pleasant for everyone. For dealers, please be patient with customers. Some may be just learning our hobby and we all want them to stay interested.





PAN DEALERS and ADVERTISERS

Did we miss you? Send your web link to pancoins@gmail.com

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ANGEL DEE'S COINS and COLLECTIBLES <u>http://www.angeldees.com/</u>

GreatCollections Auctions <u>www.greatcollections.com</u>

PA COIN SHOWS & EVENTS If you don't see it here go to U.S.COIN SHOWS tab at www.coininfo.com Great website for show dates and info.

August 13 - 17, 2013American Numismatic AssociationWorld's Fair of MoneyContact: http://worldsfairofmoney.com/

Location: Donald E Stephens Convention Center, Rosemont, Chicago, IL



August 24, 2013 Saturday Lebanon Valley Coin Club Coin Show Admission-Free Tables- 30 Bourse info: Ken Zimmerman Phone: 717-272-0037 Location: Lebanon Valley Expo & Fairgrounds, Lebanon, PA

September 14, 2013 Saturday Red Rose Coin Club Annual Fall Show Admission-Free email <u>Kerence605@comcast.net</u> Bourse info: Kerry Wetterstrom Phone: 717-945-6907 Location: Farm & Home Center 1383 Arcadia Rd. Lancaster, PA

September 21, 2013 Saturday Indiana Coin Club Annual Fall Show Admission- Free Tables- 40 Bourse Fee \$70 Bourse info: John F. Busovicki Phone: 724-254-2471 Location: S&T Bank Arena 479 East Pike Rd. Indiana, PA

September 19 - 21, 2013 Whitman Coin & Collectibles Philadelphia Expo email: <u>info@whitmanexpo.com</u> Bourse info: David Crenshaw Phone: 404-214-4373 Location: Pennsylvania Convention Center, 1101 Arch St, Phil. PA





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AUCTION REPRESENTATION WANT LIST CONSIGNMENT SALES Give me a call or contact me at a major show for more details. JIM MCGUIGAN "Choice for the Grade Coins" (412) 247-4484 (9am-9pm ET) CPNG

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rcj2543@earthlink.net or pancoins@gmail.com