WHY DO DEALERS, TABLE HELPERS OR SPOUSES HAVE TO BE A PAN MEMBER?

This was a good question that was asked by one of our dealers. We understand that this issue seems petty and that the $20.00 Regular or $8.00 Associates Dues can be considered just another annoyance and a tactic to fill the PAN coffers.

The answer is through the course of hosting PAN coin shows since the late 1970's; all sorts of problems or situations have come up over these many years. Occasionally a dispute between a buyer and seller occurs. Sometimes the dispute escalates to the point of requiring security to remove a person from the show floor. The person asked to leave objects on the basis of his membership in PAN. We have heard the argument that a said dealer or helper is not a PAN member and should be removed instead.

It is our policy to have every dealer and helper as part of our membership. You, as a dealer, are now invested and partnered with what PAN does. You are part of the organization that is providing the venue and as such are in a better position when we have to mediate a dispute.

Granted it is rare, but it has happened. We thank you for being a PAN Member and for your understanding.